

**Total Group Sales/ Consolidated Group Sales** 

|   | 2014   |       | 2015   |       | Change |     |
|---|--------|-------|--------|-------|--------|-----|
|   | Mio. € | %     | Mio. € | %     | Mio. € | %   |
| Total Group Sales                         | 1,982  | 100.0 | 2,082  | 100.0 | 100    | 5.0 |
| of which, Germany                         | 1,230  | 62.1  | 1,294  | 62.2  | 64     | 5.2 |
| of which, abroad                          | 752    | 37.9  | 788    | 37.8  | 36     | 4.8 |
|   |        |       |        |       |        |     |
| Service                                   | 1,571  | 79.3  | 1,659  | 79.7  | 88     | 5.6 |
| Kursana                                   | 376    | 19.0  | 388    | 18.6  | 12     | 3.2 |
| KulturKaufhaus                            | 35     | 1.8   | 35     | 1.7   | 0      | 0.0 |
|   |        |       |        |       |        |     |
| Consolidated<br>Group Sales*              | 1,685  | 100.0 | 1,770  | 100.0 |        |     |
| Service                                   | 1,292  | 76.7  | 1,367  | 77.2  |        |     |
| Kursana                                   | 358    | 21.3  | 368    | 20.8  |        |     |
| KulturKaufhaus                            | 35     | 2.1   | 35     | 2.0   |        |     |
|   |        |       |        |       |        |     |
| EBITDA margin on consolidated group sales |        | 5.9   |        | 5.9   |        | 0.0 |

<sup>\*</sup> without managed and intercompany sales

| Employees including those | 2014   | 2015   | Change  |       |
|---------------------------|--------|--------|---------|-------|
| in managed operations     | 2014   | 2015   | abs.    | %     |
| Total Employees:          | 64,708 | 63,224 | - 1,484 | - 2.3 |
| of which, Germany         | 32,298 | 32,993 | 695     | + 2.2 |
| of which, abroad          | 32,410 | 30,231 | - 2,179 | - 6.7 |

With 63,300 employees in 16 countries, the Dussmann Group carries out services for people, by people. The largest company division, Dussmann Service provides technical services, catering, security and reception services, cleaning, surgical sterilization, commercial property management and energy management. DKA installs refrigeration and air conditioning systems and offers aftersales services. HEBO Aufzugstechnik GmbH manufactures premium class elevators and carries out elevator services. Kursana manages nursing and care services for 13,600 seniors. In addition, the Group operates the media department store Dussmann das KulturKaufhaus in Berlin and provides in-house corporate child care through Dussmann KulturKindergärten. In 2015, the Dussmann Group generated total sales of 2.08 bill. Euro. More information at <a href="mailto:news.dussmanngroup.com">news.dussmanngroup.com</a>